

PREPARED BY



PREPARED FOR



# INTRODUCTION

## About Big Truck Rental

Quite simply, we are the Nation's number one source for refuse rental trucks. We offer Front Loaders, Side Loaders, and Rear Loaders as well as Roll-Offs and Grapple Trucks, all backed by the only national dealer rental network in the industry.

## What We Do

At Big Truck Rental, we work closely with municipalities who need access to the latest model trucks, and with our modern approach to fleet management we will deliver easy and painless solutions to a variety of unique needs.

Our biggest success stories shared by our closest municipal customers include:

1. New route deployment and organic population growth
2. Providing immediate down truck relief to minimize residential collection disruption
3. Support throughout seasonal peak and volume demand increases
4. Reduce and create predictable maintenance costs for aging and unreliable trucks

## Our Commitment

With nearly 20 years of experience servicing both the public and private refuse sector, Big Truck Rental's team and our fleet of nearly 600 late model front-line refuse trucks are ready to service any municipality both large and small.

# OUR FLEET



## Automated Side Loaders

Body: Heil Python or McNeilus ZR 28 yard

Chassis: Mack LR64R or Peterbilt 520 cabover

Features: 3<sup>rd</sup> Eye Camera System, Petersen Smart Light system, Groeneveld Auto-greasing system

## Front Loaders

Body: Heil Half Pack or McNeilus Atlantic 40 yard

Chassis: Mack Terrapro, Peterbilt 520 or Autocar ACX64 cabover

Features: 3<sup>rd</sup> Eye Camera System, Petersen Smart Light system

## Rear Loaders

Body: Heil Half Durapack or McNeilus 2511 25 yard

Chassis: Freightliner M2 106 or Peterbilt 348 conventional

Features: 3<sup>rd</sup> Eye Camera System, Curbside mounted cart tipper, 12K reeving winch, Petersen Smart Light system

## Grapple Trucks

Body: Petersen TL-3 Loader 30 yard Hardox

Chassis: Freightliner M2 106

# FLEXIBLE SOLUTIONS

## BTR Complete Fleet Program Details

BTR will provide 2021 model or newer trucks dedicated to the City for 18 months

Operate trucks as you would with your current fleet – up to 50 hours per week

Warranty related repairs are our responsibility – city only responsible for consumables, PMs, and non-warranty issues

At the end of 18 months, we will replace the current trucks with brand new units. Never any commitment to purchase trucks

# FLEXIBLE SOLUTIONS

## **BTR Complete Fleet Benefits**

### **Static monthly budget amount**

- No major surprise maintenance costs

### **Flex fleet up and down throughout program to meet seasonal demands/peak collection periods**

- Eliminate long lead times for new trucks
- Retire aging, expensive, unreliable trucks

### **Trucks covered under warranty for duration of program**

- Any warranty issues will be covered by BTR Nationwide dealer network
- If truck anticipated to be down more than 5 days, we will provide a new truck at no additional charge

### **No commitment to purchase**

- Use capital for other city projects
- Access to new fleet without capital expense

# PROGRAM DETAILS AND COSTS



<u>Truck Type</u>	<u>Monthly Rental Cost</u>
Front Load	\$7,200

- Monthly rental = 4 weeks
- Pricing based on 18-month commitment per truck
- Delivery fees will be charged, depending on location of truck prior to delivery to the city
- City will be responsible for providing insurance on each truck

# FLEXIBLE SOLUTIONS

## BTR Complete Fleet Options

### Existing Fleet Buyout

- BTR team will value City's existing trucks and provide buyout option to purchase from the City
- Can provide startup funds for project

### Maintenance Program

- Through our nationwide dealer network, we can provide all preventative maintenance requirements
- Depending on service needed and location, will either be mobile service or on-site at dealer location
- Can also include option to cover tires

### Warranty repairs

- City may be certified to complete any warranty repairs in its shop with its current personnel.

# NEXT STEPS

## From Concept to Reality

### Select trucks needed and reserve units

- Will take into consideration City's preferred body/chassis type and location of truck to minimize transport costs
- Will be based on City's anticipated timeline and will be dependent on available inventory

### Execute Big Truck Rental Terms and Conditions

- Master Rental Agreement
- Supplemental Agreement
- Certificate of Insurance
- OMNIA Partners National Cooperative contract piggyback option

### Truck Delivery and Project kickoff

- Trucks can usually be delivered within 30 days after receipt of all signed documents
- BTR operations team will provide driver training and go over maintenance requirements with City operations team